

A. Project Opportunity Description:
A1. Project Name:
Ferroussiliconmanganese production organization on FEZ Gomel-Raton territory.
a. Short name:
Ferroussiliconmanganese production organization on FEZ Gomel-Raton territory.
b. Full name:
Ferroussiliconmanganese production organization on FEZ Gomel-Raton territory.
c. Summary description:
A new importsubstitutional production (ferroussiliconmanganese of the grade Mn C17) manufacture organization is the project purpose. Ferroussiliconmanganese is used for steel, alloies, cast iron reducing and doping, purified manganous alloies production, in metallurgy and other industrial fields. Road metal will be a by-product derived during the technological process.
A2. Progress Status:
Pre-investment stage. The preliminary feasibility report has been done, business plan has been worked out, production technology and a list of the main technological equipment have been determined. An investor is required.
A3. Organizations involved and their roles:
1. Search for foreign investor for project realization is being conducted. 2. State Establishment Free Economic Zone Gomel-Raton Administration is a project initiator; 17, Fedyuninskogo str., 246061, Gomel, Republic of Belarus Marlen J. Levchenko, Deputy Head of Investment and Economic Activity Dpt. of FEZ Gomel-Raton Administration. (+375-232) 68-24-61, fax. (+375-232) 68-27-21; e-mail: oved@gomelraton.com
A4. Project Description:
The enterprise organization with registration as a FEZ Gomel-Raton resident is planned. There are vacant production areas on FEZ territory for the production organization.
A4a. Project cost (mln USD):
11,65
A5. Background / history / overall programme / related or similar projects:
There is no ferroussiliconmanganese production in the republic. Ferromagnetic alloies are in demand among domestic enterprises. Production high quality corresponds the international standarts.

A6. Environmental impact summary:
Modern equipment and up-to-date technology let considerably reduce harmful impact on environment.
A7.Possible obstacles / problems / risk assessment:
The most significant risks are connected with the occupying of the markets niche by other producers and the remoteness of main raw materials suppliers.
A8. Term of realization / term of recoupment (years):
6/4,5
A9. Project's branch:
Metallurgy

B. Capital Cost Items (additional requirements for project):	
B1. Project physical components:	B2. Capital cost (mln USD):
Equipment purchase and assembling	10,50
Project documentation development	0,15
Major construction	1,00
Total	11,65
B3. Sub-projects by location:	B4. Project cost (mln USD):

C. Capital Resources Available from Sponsors / Proposers:	
C1. Resources "in kind", grants, investments, equity / ownership, etc.:	C2. Amount (mln USD):
Own funds	-

D. Required Financial Assistance:		
D1. Financing gaps, type of financial assistance required:		
Enterprise creation		
D2. Sources of finance:	D3. Type of investment:	D4. Amount (mln USD):
Investor's funds	Direct investments	11,65
D5. Financial organizations, involved in project realization:		

E. Demand (users) and revenues:	
E1. Type of users / markets, volumes, pricing, revenues, quantifiable benefits / savings:	
The main ferroussiliconmanganese customers are metallurgical enterprises. The production is an importsubstitutional one and will be in demand at the domestic and foreign markets. When the designed capacity is reached the volume of ferroussiliconmanganese output will be 36 mln. tans, the volume of road metal output - 26,5 tans. The project realization net profit will amount to USD35,004 mln.	
E2. Revenues (Sales)	E3. Amount (mln USD):
Profit earned from product sales	237,949

F. Operating and Maintenance Costs:	
F1. Cost components, strategies for cost recovery, operating organizations, subsidies, etc.:	
There are vacant production premises, engineer networks and communications, energy resources on Free Economic Zone territory for the project realization.	
F2. Cost Item:	F3. Amount (mln USD):
Raw materials, materials, fuel, energy for technological purposes	194,392
Staff expenses	3,495
Amortization	2,375
Others	2,683
Total	202,945

G. Net Income Value:	
G1. Net Income Value:	G2. Amount (mln USD):
Net profit	35,004

H. Project information source:
H1. This form was completed by:
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H4. Date:
April/2007
H5. Supreme organization:
FEZ Gomel-Raton Administration

