

A. Project Opportunity Description:
A1. Project Name:
Organization of production of light multipurpose aircrafts for aviation chemical works and other civil application with the usage of modern technologies of composite construction materials
a. Short name:
Organization of production of light multipurpose aircrafts for aviation chemical works and other civil application with the usage of modern technologies of composite construction materials
b. Full name:
Organization of production of light multipurpose aircrafts for aviation chemical works and other civil application with the usage of modern technologies of composite construction materials
c. Summary description:
The project purpose is organization and development of first in the Republic of Belarus repetition work of multi-purpose easy-assembling single-motor out-of-aerodrome-based aircrafts based on prototype F-32 and supplying of aircrafts operation.
A2. Progress Status:
Pre-investment stage. The preliminary feasibility report has been done, business plan has been worked out, production technology and a list of the main technological equipment have been determined. The investor is needed.
A3. Organizations involved and their roles: (contacts, telephones, faxes, e-mail, web-site):
1. The search of foreign investor to proceed the project realization is continued. 2. The initiator - State Establishment Free Economic Zone Gomel-Raton Administration 17, Fedyuninskogo str., 246061, Gomel, Republic of Belarus. Ludmila P. Bubeshko, Investment and Economic Activity Dpt. of FEZ Gomel-Raton Administration. (+375-232) 68-24-61, fax. (+375-232) 68-27-21; e-mail: invest@gomelraton.com
A4. Project Description:
The enterprise organization with registration as a FEZ Gomel-Raton resident is planned There are vacant production areas on FEZ Gomel-Raton territory for the production organization. The result of the project is the program on sales up to 53 aircrafts a year, leading position on the number of sales at agriculture and light aviation markets on CIS territory and entrance to the international market.
A4a. Project cost (mln USD):
4,73
A5. Background / history / overall programme / related or similar projects:
The project relevance is conditioned by light aviation usage efficiency in different sectors of national economy and absence of similar production on the republic territory. During the project realization the production of multi-purpose easy-assembling single-motor out-of-aerodrome-based aircrafts using automobile petrol. Marketing research shows that there are intensive development of light aviation at present, market demand on light aircrafts of different modifications is on the increase.

A6. Environmental impact summary:	
New equipment and modern technology do not have negative impact upon ecology.	
A7. Possible obstacles / problems / risk assessment:	
The most considerable risk which may influence the project is a growth of raw materials, materials and components prices	
A8. Term of realization / term of recoupment (years):	
10/6 years 10 months	
A9. Project's branch:	
Aircraft industry	

B. Capital Cost Items (additional requirements for project):	
B1. Project physical components:	B2. Capital cost (mln USD):
Equipment purchase and assembling (Russia)	0,67
Project documentation working out, production preparation	1,58
Net working capital formation costs	1,48
Other costs	1,0
Total:	4,73
B3. Sub-projects on allocation:	B4. Project cost (mln USD):

C. Capital Resources Available from Sponsors / Proposers:	
C1. Resources "in kind", grants, investments, equity / ownership, etc.:	C2. Amount (mln USD):
Own funds	0,53

D. Required Financial Assistance:		
D1. Financing gaps, type of financial assistance required:		
New joint venture creation.		
D2. Sources of finance:	D3. Type of investment:	D4. Amount (mln USD):
Investor's funds	Direct foreign investments, credit	4,2
D1. Finance institutions-participators on the project realization:		

E. Demand (users) and revenues:	
E1. Type of users / markets, volumes, pricing, revenues, quantifiable benefits / savings:	
Area of application of ultra light aircrafts is very wide: patrolling, transporting, air tourism, aerial photography operation etc. The most important area of application of ultra light aircrafts is aviation chemical works.	

Certificated light multipurpose aircrafts will be sold at the domestic market and the markets of CIS, EU and Asia.

The cost of aircrafts for the domestic market will be USD72,57 th. per unit, for export - USD94,0 th.

Net profit will be USD16,26 mln.

E2. Revenues (Sales)	E3. Amount (mln USD):
Profit earned from product sales	36,86

F. Operating and Maintenance Costs:

F1. Cost components, strategies for cost recovery, operating organizations, subsidies, etc.:

For the project realization there are necessary pipelines, networks and energy sources available on FEZ territory.

F2. Cost Item:	F3. Amount (mln USD):
Raw materials, materials, fuel, energy for technological purposes	12,57
Staff expenses	5,93
Amortization	0,6
Others	1,5
Total:	20,6

G. Net Income Value:

G1. Net Income Value:	G2. Amount (mln USD):
Net profit	16,26

H. Project information source:

H1. This form was completed by:

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H2. Organization (address):

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H3. Tel / Fax / E-mail:

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H4. Date:

June /2008

H5. Supreme organization:

FEZ Gomel-Raton Administration