

<b>A. Project Opportunity Description:</b>
<b>A1. Project Name:</b>
Auto-seats production organization on FEZ Gomel-Raton territory
a. Short name:
Auto-seats production organization on FEZ Gomel-Raton territory
b. Full name:
Auto-seats production organization on FEZ Gomel-Raton territory
c. Summary description:
The purpose of the project is creation of modern enterprise which will produce driver- and passenger-seats for all types of cars and agricultural technics.
<b>A2. Progress Status:</b>
Pre-investment stage. Preliminary design estimates are done, business plan is developed, production technology and main equipment are defined. The investor is needed.
<b>A3. Organizations involved and their roles: (contacts, telephones, faxes, e-mail, web-site):</b>
1. The search of foreign investor to proceed the project realization is continued. 2. State Establishment Free Economic Zone Gomel-Raton Administration 17, Fedyuninskogo str., 246061, Gomel, Republic of Belarus. Marlen J. Levchenko, Deputy Head of Investment and Economic Activity Dpt. of FEZ Gomel-Raton Administration. (+375-232) 68-24-61, fax. (+375-232) 68-27-21; e-mail: <a href="mailto:oved@gomelraton.com">oved@gomelraton.com</a>
<b>A4. Project Description:</b>
The enterprise organization with registration as a FEZ Gomel-Raton resident is planned There are vacant production areas on FEZ territory for the production organization. When the enterprise reaches planned production capacity it will produce 104 thousand pieces a year The production will be sold on domestic market and on russian, ukrainian, polish, romanian and german markets. Net profit will be 6,8 mln USD.
A4a. Project cost (mln USD):
2,497
<b>A5. Background / history / overall programme / related or similar projects:</b>
Auto seats are in constant demand. Belarus lacks such production; the quantity of enterprises in the world is short. High quality of made production equal to world standards.
<b>A6. Environmental impact summary:</b>
Modern technology doesn't have negative impact upon ecology.
<b>A7. Possible obstacles / problems / risk assessment:</b>
Trusted sales channels absence. Very dependent upon foreign suppliers of utilities.
<b>A8. Term of realization / term of recoupment (years):</b>
5/2,5
<b>A9. Project's branch:</b>
Automobile industry

<b>B. Capital Cost Items (additional requirements for project):</b>	
<b>B1. Project physical components:</b>	<b>B2. Capital cost (mln USD):</b>
Equipment purchase and assembling (Turkey)	0.283
Ajjustment to the infrastructure	0.2
Net working capital formation costs	1.994
Other costs	0.02
Total:	2.497
<b>B3. Sub-projects on allocation:</b>	<b>B4. Project cost (mln USD):</b>

<b>C. Capital Resources Available from Sponsors / Proposers:</b>	
<b>C1. Resources “in kind”, grants, investments, equity / ownership, etc.:</b>	<b>C2. Amount (mln USD):</b>
Own funds	0.721

<b>D. Required Financial Assistance:</b>		
<b>D1. Financing gaps, type of financial assistance required:</b>		
New enterprise creation, investments.		
<b>D2. Sources of finance:</b>	<b>D3. Type of investment:</b>	<b>D4. Amount (mln USD):</b>
Investor's funds	Direct investments, credit	1.776
<b>D1. Finance institutions-participators on the project realization:</b>		

<b>E. Demand (users) and revenues:</b>	
<b>E1. Type of users / markets, volumes, pricing, revenues, quantifiable benefits / savings:</b>	
<p>The main customers of auto-seats are the enterprises which produce cars of different types and purpose, the enterprises which are occupied with repair works.</p> <p>When the enterprise reaches planned production capacity (3-rd year of project realisation) it will produce 104 thousand pieces a year The production will be sold on domestic market and on russian, ukrainian, polish, romanian and german markets. Net profit will be 6,8 mln USD.</p>	
<b>E2. Revenues (Sales)</b>	<b>E3. Amount (mln USD):</b>
Profit earned from product sales	45.541

<b>F. Operating and Maintenance Costs:</b>	
<b>F1. Cost components, strategies for cost recovery, operating organizations, subsidies, etc.:</b>	
For the project realization there are necessary pipelines, networks and energy sources available on FEZ territory.	
<b>F2. Cost Item:</b>	<b>F3. Amount (mln USD):</b>

Raw materials, materials, fuel, energy for technological purposes	31.493
Staff expenses	5.215
Amortization	0.13
Others	1.868
Tota:	38.706

<b>G. Net Income Value:</b>	
<b>G1. Net Income Value:</b>	<b>G2. Amount (mln USD):</b>
Net profit	6.835

<b>H. Project information source:</b>
<b>H1. This form was completed by:</b>
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<b>H4. Date:</b>
November /2007
<b>H5. Supreme organization:</b>
FEZ Gomel-Raton Administration