

A. Project Opportunity Description:
A1. Project Name:
Auto-seats production organization on FEZ Gomel-Raton territory
a. Short name:
Auto-seats production organization on FEZ Gomel-Raton territory
b. Full name:
Auto-seats production organization on FEZ Gomel-Raton territory
c. Summary description:
The purpose of the project is creation of modern enterprise which will produce driver- and passenger-seats for all types of cars and agricultural technics.
A2. Progress Status:
Pre-investment stage. Preliminary design estimates are done, business plan is developed, production technology and main equipment are defined. The investor is needed.
A3. Organizations involved and their roles: (contacts, telephones, faxes, e-mail, web-site):
1. The search of foreign investor to proceed the project realization is continued. 2. State Establishment Free Economic Zone Gomel-Raton Administration 17, Fedyuninskogo str., 246061, Gomel, Republic of Belarus. Ludmila P. Bubeshko, Investment Development Dpt. of FEZ Gomel-Raton Administration. (+375-232) 68-24-61, fax. (+375-232) 68-27-21; e-mail: invest@gomelraton.com
A4. Project Description:
The enterprise organization with registration as a FEZ Gomel-Raton resident is planned There are vacant production areas on FEZ territory for the production organization. When the enterprise reaches planned production capacity it will produce 104 thousand pieces a year The production will be sold on domestic market and on russian, ukrainian, polish, romanian and german markets. Net profit will be 6,8 mln USD.
A4a. Project cost (mln USD):
2,497
A5. Background / history / overall programme / related or similar projects:
Auto seats are in constant demand. Belarus lacks such production; the quantity of enterprises in the world is short. High quality of made production equal to world standards.
A6. Environmental impact summary:
Modern technology doesn't have negative impact upon ecology.
A7. Possible obstacles / problems / risk assessment:
Trusted sales channels absence. Very dependent upon foreign suppliers of utilities.
A8. Term of realization / term of recoupment (years):
5/2,5
A9. Project's branch:
Automobile industry

B. Capital Cost Items (additional requirements for project):	
B1. Project physical components:	B2. Capital cost (mln USD):
Equipment purchase and assembling (Turkey)	0.283
Ajjustment to the infrastructure	0.2
Net working capital formation costs	1.994
Other costs	0.02
Total:	2.497
B3. Sub-projects on allocation:	B4. Project cost (mln USD):

C. Capital Resources Available from Sponsors / Proposers:	
C1. Resources “in kind”, grants, investments, equity / ownership, etc.:	C2. Amount (mln USD):
Own funds	

D. Required Financial Assistance:		
D1. Financing gaps, type of financial assistance required:		
New enterprise creation, investments.		
D2. Sources of finance:	D3. Type of investment:	D4. Amount (mln USD):
Investor's funds	Direct investments, credit	2.497
D1. Finance institutions-participators on the project realization:		

E. Demand (users) and revenues:	
E1. Type of users / markets, volumes, pricing, revenues, quantifiable benefits / savings:	
<p>The main customers of auto-seats are the enterprises which produce cars of different types and purpose, the enterprises which are occupied with repair works.</p> <p>When the enterprise reaches planned production capacity (3-rd year of project realisation) it will produce 104 thousand pieces a year The production will be sold on domestic market and on russian, ukrainian, polish, romanian and german markets. Net profit will be 6,8 mln USD.</p>	
E2. Revenues (Sales)	E3. Amount (mln USD):
Profit earned from product sales	45.541

F. Operating and Maintenance Costs:	
F1. Cost components, strategies for cost recovery, operating organizations, subsidies, etc.:	
For the project realization there are necessary pipelines, networks and energy sources available on FEZ territory.	
F2. Cost Item:	F3. Amount (mln USD):

Raw materials, materials, fuel, energy for technological purposes	31.493
Staff expenses	5.215
Amortization	0.13
Others	1.868
Tota:	38.706

G. Net Income Value:	
G1. Net Income Value:	G2. Amount (mln USD):
Net profit	6.835

H. Project information source:
H1. This form was completed by:
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H4. Date:
December 2008
H5. Supreme organization:
FEZ Gomel-Raton Administration